Infor VISUAL

Stop guessing

Order-driven manufacturing is complex enough—you don't want to guess every time you quote a price on a job or estimate a delivery date. You need to see, at a glance, the impact of every order, constraint, and bottleneck in your organization, so that you can manufacture at a level of speed and efficiency that makes the best use of the resources that you have. When you have a tool that lets you stop guessing, you can start delivering consistently profitable results.

Use patented processes

Your business doesn't have infinite manufacturing capacity, but most solutions build schedules assuming that you do, because that's the only thing they can calculate. We created Infor™ VISUAL to correct the flawed assumption—"infinite scheduling"—that lies behind all other manufacturing software products. That glaring flaw leads to bottlenecks, delays, inflated costs, and hopelessly unreliable planning. Their approach is often worse than useless—you'd do better by throwing darts.

With VISUAL, you get an entirely different approach to shop-floor scheduling, thanks to our developers' half century of experience. The patented finite scheduling algorithm in VISUAL accounts for your actual capacity that includes on-hand and expected material availability.
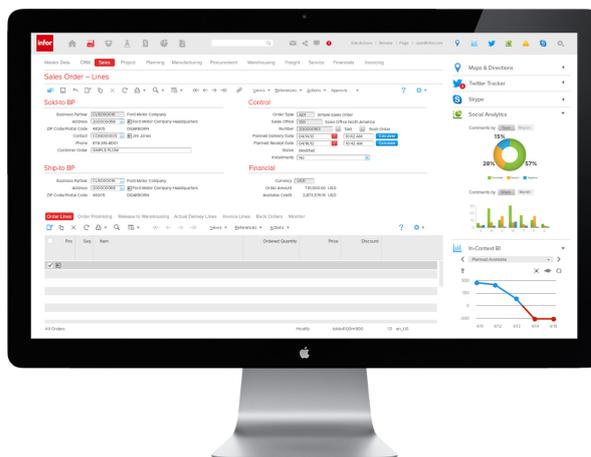
A few competitors have responded with ersatz finite scheduling features—they shroud calculations in a "black box" and leave you guessing whether your schedule relies on valid assumptions. With VISUAL, you get schedules that don't leave you guessing—you can see all the system's calculations and assumptions, so that you can make more confident decisions and keep your promises to customers. You'll also know in advance that every job you quote will yield a profit.

See it to understand

You need actionable information, not just words and numbers. You need a solution that delivers a real-time picture of everything that's happening, taken as a whole—that's why you need VISUAL. You'll see a compelling visual presentation, diagramming how all the parts of your manufacturing process relate to each other so that you'll instinctively know what to do to resolve bottlenecks, make effective schedules, and price jobs accurately.

You'll be better able to cope with the endless stream of unexpected demands that you confront every day with VISUAL. You can't eliminate surprises, but you can prepare to handle constant changes more quickly and profitably with VISUAL. You can:

- **Check schedule availability**—Customer change requests don't have to upend your manufacturing process. At a glance, you can see whether any change request is feasible and see the impact of that change on every aspect of your manufacturing process. Your customer service representatives can handle a range of simple change requests on their own, without having to tie up other departments with added decision-making.Use business intelligence—Not every dollar of revenue is equally profitable. You can increase your profitability overnight by not accepting unprofitable orders—once you have enough information to tell the difference. You'll know in advance which products, customers, and orders earn a profit and which don't, thanks to VISUAL built-in business intelligence. You don't have to fire your customers, but you can establish price and service levels that keep you in the black on every order.

- **Improve quality**—Your quality control efforts need to begin before you start manufacturing, and they have to be part of your process every step of the way. Otherwise, you're letting your customers become your quality control managers by returning products, a very expensive proposition for everyone. Make quality an inherent part of your daily work, not an afterthought, with VISUAL built-in quality control features. You'll avoid costly returns and rework, and you'll end up with happier customers.

- **Enhance plant and equipment maintenance**—The cost of unplanned downtime cascades through your entire business, cuts into revenue, and creates headaches for you and your customers. You can take advantage of the plant and equipment maintenance features in VISUAL to improve your maintenance program and reduce downtime. You'll also see how to manage planned downtime at a minimum cost to your business.

Facts about Infor VISUAL:

- Created especially for order-driven manufacturing

- Patented process for better scheduling

- Quality control is fully integrated with manufacturing

- Drag-and-drop customization

- Easy Lean feature helps streamline your workflow

- Graphical display shows you everything at a glance

- Government reporting requirements are fully supported

Through our exclusive graphical displays, you'll map your entire business process visually and have the tools to help you reach your most important goals, including:

- **Greater profitability**—By giving you real-time data about profitability down to the product and customer level, VISUAL helps you quickly weed out money-losing activities. You'll increase profits without struggling for more revenue.

- **Better quotes**—When you know that you can keep every promise you make to customers, you'll build reliable, long-term business relationships that benefit both you and your customers. You'll stop losing money through inaccurate quotes, thanks to VISUAL built-in business analytics and advanced costing reports.

- **Less firefighting**—Surprises are normal in order-driven manufacturing, but surprises don't need to become crises. You get a clear, complete, up-to-the-minute view of your entire operation, so that you can adjust to customer changes and new opportunities as the need arises. You also can model "what if" scenarios for any manufacturing decision, so that you can grasp its full impact on costs, schedules, and resources. Everyone in your company will know instantly what to do next, and you'll accomplish everything faster.

- **Higher quality**—Decades of customer loyalty can vanish with one quality failure. Don't let it happen to you. Cultivate lasting customer loyalty by building a quality assurance program that ensures superior results every day. Make quality intrinsic to your manufacturing process, from design to delivery, with Infor VISUAL.

See your progress now

Winning teams can't afford to wait until after the game to adjust their strategy. You can't either. Basing tomorrow's strategy on financial statements from last week, last month, or last quarter is a formula for failure. You can make adjustments while you're in the game because you can see all of your key statistics on a single screen. With VISUAL immediate performance data, you'll have instant answers to critical questions, including:

- Are you on schedule?

- Are materials arriving on time?

- Are costs in line with estimates?

You need to respond effectively to all surprises if you want to achieve consistently great performance. By giving you a clear, systematic process for evaluating your operations and responding to new situations, Infor VISUAL helps you think strategically and manufacture successfully.

Bring order to your orders, monitor your manufacturing progress immediately, and drive quality into every aspect of your manufacturing operation with Infor VISUAL. You'll make more confident decisions, solve problems faster, and get great results.

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About Infor.

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